

Wholesale Trader

Amsterdam; fulltime

Imagine yourself, working in the fast paced and challenging environment of a highly successful trading company. Your role is to build and maintain relations with intermediates and trade directly over the phone with various counterparties. If you are strong result driven, an excellent relationship manager and a multi-tasker you might be the perfect match for our Wholesale Trader position.

Who we are

Optiver is an international and innovative proprietary trading firm. We deal in highly-automated electronic market making and arbitrage activities. With offices in Amsterdam, Chicago and Sydney, employing 600 talented individuals from over 30 nationalities, we trade in more than 20 countries, across 5 continents, 24 hours a day.

What you'll do

As a Wholesale Trader you will be the key link between our screen traders and external trading relations. You will be responsible for the over-the-phone block trading. The team consists of experienced and involved market experts who specialize in providing fast and efficient markets in competitive volumes to trading counterparties worldwide.

Find and maintain relationships with all kind of counterparties are key to this job. You have the opportunity to travel through Europe frequently meeting with counterparties in order to maintain Optiver's position on the map as trading partner.

So in short, you will:

- Manage existing trading relationships;
- Act as the key link between our screen traders and counterparties;
- Handle large volume trading over the phone (block trading) and manage large portfolios;
- Assist in providing trading opportunities in fast and efficient markets;
- Travel frequently in order to build and maintain relationships with brokers and other clients.

What you'll need

- Academic Degree;
- 0-2 years working experience, preferably in financial markets;
- Excellent social and communication skills;
- Strong numerical skills;
- An entrepreneurial spirit and a talent for growing business in new directions;
- Be accurate and have the ability to solve problems;
- Make fast decisions under pressure;
- Willingness to travel frequently within Europe;

- Fluency in English (fluency in French, Italian, German or Spanish is a preference);
- Having an existing network is a preference.

What you'll get

Excellent remuneration, great bonuses, full first-class home-work travel compensation, training opportunities, relocation packages, discounts on health insurance, breakfast and lunch facilities, Friday-afternoon drinks and – yes - even in-house chair massages. Add the chance to work in the US or Australia if you want, and you've got to be tempted!

Interested?

If you are interested in the Wholesale Trader position, [click here](#) to apply. Please provide us with a CV and letter of motivation in English. Applications without letter of motivation will not be reviewed. For more information contact Kim Ruijer on +31 (0)20 708 7000.

N.B. Once you've applied for the Wholesale Trader position, you will be required to take one numerical test to measure your mathematical skills.